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INTRODUCTION

FIFA & FLOW TRADING COMPANY LIMITED is a full clearing and forwarding service provider and authorized Customs Agent to offer professional services by Tanzania Revenue Authority (TRA) and Tanzania port authority (TPA) respectively. FIFA is licensed by the Commissioner for Customs & Excise Department since its establishment to undertake various kinds of import and export, Customs Clearances at Dar es Salaam, Mtwara, Tanga, Bagamoyo, Mwambani on Indian Ocean and other major ports, Airports and borders in an efficient way and trouble-free manner.

Since its commencement in 2006, Fifa & Flow Trading Co. Ltd has been providing reliable services to its clients. The company started as Customs Clearing Agent and Freight Forwarding services and slowly expanded to other incorporated services in this industry including , Transportation, Transit, Exportation and Importation, Freight consultation, Fairs and Exhibitions, Cargo Consolidation, Break Bulk services and Project Cargo serving to different clients ranging from manufacturers to individual, local and homemade producers, government to NGO's, over-dimensional cargo (ODC) mainly in special equipment such as gas and oilfield equipment's, power plants, cement industries and many other industries,

The company has good relationship and network with all customs department, ports, borders, airports and other government agencies to fulfill all the legal necessities in improved way. We have strong infrastructures supported by a young, energetic, qualified, experienced and dedicated team, in order to deliver customers' satisfaction and to maintain highest level of service in all respects of customs clearing and forwarding.

Fifa and flow trading company has more than 50 full time employee and more than 50 part time staff, with intensive industrial knowledge. We have recruited and accurately selected team to provide supreme range of complimentary services.

We believe to offer cost effective and reliable services to and from the rest of the world to individuals businesses, International Organizations, Public and private sectors. The company makes all efforts to ensure that our services are competitive and cost effective up to the mark of today's dynamic market. In deed our dedication to provide high quality and efficient service has enabled us to become among the most preferred logistic Service Provider in the Tanzania and sub Saharan Africa at large.

Vision

Fifa and Flow Trading Company Limited vision is to **become the preferably center of customs clearing and forwarding to all land locked sub Saharan Africa countries.**

Mission

Building long lasting relationship with our clients based on quality growth, Efficiency and Innovation. We are a dedicated team striving to bring changes and infrastructural revolution to customs clearing and forwarding through working with existing companies and assist our clients in making their dreams become the reality.

OJECTIVES

1. To build a long lasting relation through quality services.
2. To offer superior quality services to our clients in affordable rates.
3. To engage direct to expanding custom clearing and forwarding business globally
4. To jointly boost national and regional economy

This shall be achieved by holding a very good relationship with the various government departments which in turn helps us in efficiently servicing our clients. In addition our strong network of local and overseas associates and the hard working team has been our strengths that have helped us make a remarkable position in the industry.

KEY MANAGEMENT STAFFS

Frank Mmbando (Tanzanian) is the **Managing Director** of FIFA & FLOW TRADING COMPANY LIMITED. Frank has been advising on complex organizational operations and Development for over 20 years. He has been known for his Efficiency, Creativity innovations and egger to growth which has resulted to steady growth and profitability to all departments within FIFA & FLOW TRADING COMPANY. Frank is a holder of Full Technician Certificate in Engineering form Dar es Salaam Institute of Technology (DIT) and a Higher Diploma of Tax Management from the Institute of Tax Administration. Frank began his career as Import & Export manager at Tanganyika Farmers Association (TFA) where he worked for more than 6 years from 1993 to 1999; He then joined SS International Co. Ltd, as a General Manager form 1999 up to 2005 where he decides to start FIFA & FLOW TRADING COMPANY LIMITED in 2006. Under his directives the company has expanded its operations both domestically and internationally and become a primary point for the customs clearing and forwarding to most of the investors, industrial projects imports, public and private companies. Frank will ensure delivering of first class service to all customers entering our doors and indeed he has ensured long lasting relationship with most of the companies, individuals and organization that have worked with us.

Ramadhani Almasi Msongera (Tanzanian) the head of Operations within **FIFA&FLOW TRADING COMPANY LIMITED**. As Operations Manager Ramadhani is responsible for managing, controlling and supervising all activities within the Company. He is ensuring that all staffs handles the client's documents with the great care, customs queries which cannot be resolved by junior staffs are clearly dealt with and keep track of all works in the company from the day the file enters our doors up to delivery point. Mr. Ramadhani is known for his tremendous experience and performance while working with WAFEM TANZANIA LIMITED where he registered highly level of efficiency with great ability to multitask. He then joined FIFA & Flow Trading Company Limited as Operations Manager early 2019. His bolded background provides him with the unique and rare expertise that comes from deep understanding of the customs, clearing forwarding and logistics industry from nearly every perspective from the ground up. Ramadhani acts as a primary point of contact between clients and FIFA&FLOW TRADING COMPANY LIMITED for the going on projects and those already scouted. Ramadhani holds a DIPLOMA IN CLEARING AND FORWARDING and CERTIFICATE OF CUSTOMS VALUATION AND HARMONIZED SYSTEM

CLASIFICACION, he has also attended different customs and clearing and forwarding courses, seminars and trainings.

Eunice Halelwa (Tanzanian) heads up the **Administrative unit** within **FIFA & FLOW TRADING COMPANY LIMITED**. Her experience and exposure has strategically transformed the company to a potential position. As a key and primary support to the Managing Director she has always ensured effective management, motivation of the workforce and multidimensional growth within and without the company. Her key role is to develop structural design in business development, customer's management and delivery of Human Resources, administration systems and communication flow between FIFA and its Clients. Her great experience in the field of research, Training and Project Planning and Management has made the company accelerate and meet client's demand of the business and client's growth. Eunice hold a postgraduate diploma in Monitoring and evaluation from Tanzania institute of project Management and a Bachelor of Project Planning and Management in Community Development from CDTI Tengeru Arusha

Harrison Minja stands as a supervisor for all projects and shipments. His experience is widely noted with more than 20 years of experience in the clearing and forwarding field. He ensures that all staffs handle the client's documents correctly, customs queries which cannot be resolved by junior staffs are clearly dealt with and keep track of all works in the company from the day the file enters our doors up to delivery point.